

# Opportunity



**Position:** Senior Investment Advisor-Saudi Arabia

**Location:** Geneva

**Reference:** DA381

**This senior role requires a senior investment professional with experience in sales trading / execution trading and knowledge in multiple asset classes and product types. This is a pure advisory role, no existing book required, but outstanding communication skills in English and Arabic a plus.**

## Role

This is an exciting role for an experienced investment professional who will advise an existing Saudi HNW/UHNW client base on investment opportunities and managing their portfolios.

On a daily basis you will monitor market developments, communicate with analysts, put together investment proposals based on investment opportunities that are either highlighted by the research team, or which you identify independently. Using stocks, bonds, funds, derivatives and even structured products to realise investment opportunities, you will also possess very strong communication and presentation skills to put the investment ideas across to clients in a clear, concise and convincing manner.

Important to note is that your recommendations will always be in a portfolio context, taking into consideration the asset allocation with the clients' discretionary portfolios.

## Requirements

- CFA or equivalent professional or academic qualification, or experience
- A minimum of 5 years' experience in execution, sales trading, and/or advisory
- Understanding of portfolio management and risk
- A good combination of investment and communication skills
- Ability to communicate with all personality types and to build trust
- Fluent language skills in English, Arabic is a plus.
- At least 2 years' experience working with Middle Eastern clients.

This could be **your** next, exciting career move. Initiate contact with us by sending your current CV to [info@dartexec.com](mailto:info@dartexec.com) or calling us on +41 44 215 1080