

Opportunity



Position: Global Fund Sales

Location: Dubai

Ref: DA424

This is an exciting new role for a results driven individual with a background in Global Fund Sales to join our client, a leading international private bank. The role involves advising on fund solutions and supporting the sales functions focused on the MEA markets. The successful candidate will be reporting directly to the Head of Global Investment Solutions in Dubai.

Role

Your main responsibilities, if successful, will include, taking on a “hands on” role in driving forward direct sales and client service activities in the MEA region. In doing this, a thorough and up to date knowledge of relevant products and client requirements is necessary. It will also be your responsibility to actively help with the development and improvement of marketing materials helping to forward the business growth in your area. You will support the Relationship managers regularly visiting from Europe as well as locally and coordinate with your counterparts in Fund Sales in Geneva and Zürich. The ability to work in a company with an international reach is therefore a must.

Requirements

- Educated to degree level
- Previous experience within a similar area or asset management.
- Detailed understanding of both institutional and retail distribution ETF's, Mutual funds and Hedge funds
- Commercial awareness and good marketing practice
- Ability to multi task within a demanding, fast paced environment
- Previous experience with clients in the MEA region is a plus
- Must have excellent English skills, Arabic and Urdu Hindi would also be beneficial

This could be **your** next, exciting career move. Initiate contact with us by sending your current CV to info@dartexec.com or calling us on +41 44 215 1080.