

Opportunity



Position: Relationship Manager - Swiss Clients

Location: Zürich

Ref: DA447

This is an exciting opportunity for an entrepreneurial banker to join a young and growing firm in Zürich which specialises in providing and sophisticated Investment Advisory and Corporate Finance advice to Private Clients with a full private banking licence.

Role

The team is looking for an experienced Senior Relationship Manager to work with sophisticated investors, helping to grown assets under management toward firm wide goals. With a small but experienced operating staff, you will be able to work independently toward client development, with an entrepreneurial approach to your work.

The successful candidate will be responsible for the proactive business development of acquiring new clients, retaining existing ones and increasing the bank's share of their assets by actively engaging and building levels of trust. You will be joining a young and growing company where the right fit can lead to a potentially significant equity stake in the company as a part of the compensation structure. Needless to say, our client is of course only interested in tax-compliant assets.

Requirements

- Over 5 years of experience in private banking, ideally with a focus on Swiss clients
- A track record showing your ability to acquire and manage sophisticated private clients
- Strong knowledge of investment products and portfolio management for these clients
- Educated to degree level
- Solution orientated, team player and able to share knowledge easily
- Must be fluent in English, other regional languages such as German /French/ Italian would be a plus

This could be **your** next, exciting career move. Initiate contact with us by sending your current CV to info@dartexec.com or calling us on +41 44 215 1080.