

# Opportunity



**Position:** Relationship Manager – Brazilian Clients

**Location:** Geneva

**Ref:** DA449

This is a new and exciting opportunity for an enthusiastic and dedicated Relationship Manager with a strong network of Brazilian clients to join our client, a well established Private Bank in Geneva. The ideal candidate will have strong communication skills and thrive in a culturally diverse environment in order to retain and acquire new clients from the country. As expected this role does involve a certain level of travel.

## Role

If successful you will be expected to both retain the existing HNW and UHNW clients and work on acquisition of new clients, with a specific focus on the Brazilian Market and in doing this you will be contributing to the overall AUM of the Bank. You will need to have an extensive knowledge of the international markets and products on offer and it is expected that you will continue the first class financial advisory service that your clients have previously been accustomed to. It is your responsibility to ensure that all instructions are executed to the highest standard, in doing so offering a quality service. At all times you will be working in conjunction with the relevant regulatory systems.

## Requirements

- At least 3 years of experience as a Relationship Manager
- A proven track record in client acquisition and retention
- Extensive knowledge of financial markets and products
- Good knowledge of the Brazilian culture and environment
- Proven ability to work well as part of a team
- Educated to degree level in either Economics, Banking or Finance
- MBA is essential
- Portuguese mother tongue and fluent English required. Whilst French and Spanish would also be beneficial.

This could be **your** next, exciting career move. Initiate contact with us by sending your current CV to [info@dartexec.com](mailto:info@dartexec.com) or calling us on +41 44 215 1080.